

ServiceSight Accounts Integration & Sync Guide - QuickBooks



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COSTS ON OR COSTS OFF?

ServiceSight provides 2 levels of accounts integration.

Please review the information and considerations carefully before deciding which level to follow.

Sales & Revenue accounting only (Section A)

For this - output costs to accounting system set to $\ensuremath{\textbf{NO}}$

Key considerations and information

- Sales Invoices and Credit notes only
- Customer and Supplier accounts
- Minimal setup required
- Potentially no changes to current accounting practices
- No requirement for nominal cost mapping
- Purchase invoices can still be processed in ServiceSight but won't be passed to QuickBooks.
- Reporting on costs available within ServiceSight
- Switching to full integration at a later date is possible

See <u>Section A</u> for Sales and review accounting only.

Sales & Revenue accounting plus cost accounting (Section B)

For this - output costs to accounting system set to **YES**

Key considerations and information

- Sales Invoices and Credit notes
- Customer and Supplier accounts
- Purchase Invoices and Credit notes
- Journal transactions including but not exclusively
 - Work In Progress
 - o Labour Recovery
 - Cost of Sales
 - Purchase Accruals
 - Stock Movement values (perpetual stock)
- Detailed nominal mapping required
 - Likely changes to current accounting practices and principles
- Regular reconciliations advised
- Guidance from accountant highly recommended

See <u>section B</u> for full cost accounting.

If output costs to account system is set to **YES** then you must ensure the guidance and accounting principles in section B is fully understood and seek guidance from an accountant if necessary.



Section A – Sales and Revenue accounting only.

Follow the guidance in this section if you are intending to integrate with output cost to accounting system set to NO

With output costs to account system set to **NO** the only transactional items that will sync to QuickBooks are Sales invoices and sales credits.

A1. Setting up the Connection

A1.1 Establishing the Link to QuickBooks

- Go to Settings | Accounting | Accounts Link.
- Click the blue 'Connect to QuickBooks' button.
- Your QuickBooks login will appear to enable you to grant access for ServiceSight. Ensure the correct company is selected and click the 'Allow Access' button.
- ServiceSight will link to QuickBooks and you will be returned to ServiceSight and see a green 'Successfully connected to QuickBooks' message.

A new tab, 'Settings' appears along with a message stating 'You must save your account settings before you can do sync'

You will need to check & complete the Settings tab prior to importing/exporting customers or sending invoices to QuickBooks. See section 2 on this guide for information about the settings.

Important Notes

- 1. Please ensure that tax settings are enabled and setup in QuickBooks this needs to be done to enable these settings to be saved in ServiceSight.
- 2. If you have more than one currency in ServiceSight then you must have a QuickBooks multi-currency license.
 - a) If multiple currencies are not required and you don't have a multi-currency QuickBooks license then simply delete the non applicable currencies from ServiceSight to leave just 1.
 - i. Settings > Accounting > Currencies.



A2 Accounts Link Settings

A2.1 Vat Codes

For each VAT rate that exists in ServiceSight you will need to match it to its corresponding partner in QuickBooks. For example, if you have a 20% rate and a 5% rate in ServiceSight then you will need to select a 20% & 5% rate in QuickBooks.

See <u>Appendix 1</u> for guidance on maintaining VAT codes within ServiceSight including setting up new rates if required.

If you need to check or edit the rates in QuickBooks, then navigate to Taxes > Edit Vat > Edit Rates. This screen on QuickBooks allows you to toggle on or off suggested tax rates and add new rate(s) if required.

The rates that are togged to 'on' from this list are the rates shown in ServiceSight.

VAT Codes

Select the QuickBooks Tax Rates which correspond with your ServiceSight VAT Codes.

ServiceSight	QuickBooks	
1 - 20%	Standard 20.0%	~
3 - 5%	Reduced 5.0%	~
2 - 0%	Zero-Rated 0.0%	~

Save VAT codes



A2.2 Default Accounts

Here you can specify what item from your chart of accounts in QuickBooks is to be used for sales revenue & which code for suspense postings.

All entries here need to have an account selected in the QuickBooks column, before saving the accounts settings.

Some default accounts can be amended & overridden if required for example if you require labour sales revenue for call out jobs to map to a different code than service jobs.

We recommend completing the setup with Output costs to accounts tuned off to ensure the QuickBooks link is established, and then if required return and setup the remaining default accounts required if output costs is turned on.

You may wish to setup or amend items in QuickBooks for some of these codes.

Important Note - Output costs to accounts system

If this is set to 'ON' then ServiceSight will also post costs and other associated postings to your accounts system as a nominal journal. Associated postings may include postings such as stock values, work in progress, labour recovery and accruals, but not exclusively.

If unsure, then we strongly recommend you seek advice from your accountant before switching this on.

te: Saving will replace the currently selected accounts on all of your Job Types a	nd Material Types.	
Output costs to accounts system		OF
ServiceSight	QuickBooks	
abour sales	Labour Sales	~
arts & materials sales	Parts Sales	~
ervice contracts sales	Services	~
arts sales revenue	Parts Sales	~
quipment sales revenue	Services	~
ound sterling bank account	Bank Account	~
uspense account	SS Suspense Account	~



Default accounts required when cost posting turned OFF

ServiceSight	Description / Notes	Where to setup or amend in QuickBooks
		Note – Only shows active items on this list so it may be worth flagging un-needed codes as inactive on QuickBooks.
Labour Sales	Default can be overridden on Job Type basis if required.	Products and Services List. (Get Paid & Pay > Products and services)
Parts & Materials Sales	Parts can be overridden on a Job Type basis if required. Materials can be updated on a Material type basis if required	Products and Services List. (Get Paid & Pay > Produces and services)
Service Contracts Sales	Can be overridden on a Service Contract Type basis if required.	Products and Services List. (Get Paid & Pay > Produces and services)
Parts Sales Revenue		Products and Services List. (Get Paid & Pay > Produces and services)
Equipment Sales Revenue		Products and Services List. (Get Paid & Pay > Produces and services)
Pound Sterling Bank account Other bank accounts	A bank account for each currency must be selected (in case payments	If no bank accounts are showing up for selection / are not linked in QB then you can
Other bank accounts	are collected through partner apps).	manually create a bank account. To do this go to chart of accounts > Create something of type 'Cash in Bank and in hand' with the appropriate description.
Suspense account	If no appropriate account exists you may wish to create a new account for this purpose.	This list will show any entries from the Chart of accounts which are an 'Asset' of any description.

Once you have completed the Settings tab click the 'Save settings' button and you are ready to sync with QuickBooks.

Now continue to <u>Section C</u> to review how the accounts sync to QuickBooks functions.



Section B – Full cost accounting

Follow the guidance in this section if you are intending to integrate with output cost to accounting system set to YES

Important Note - Output costs to accounts system

If this is set to 'ON' then ServiceSight will also post costs and other associated postings to your accounts system as a nominal journal. Associated postings may include postings such as stock values, work in progress, labour recovery and accruals, but not exclusively.

If unsure, then we strongly recommend you seek advice from your accountant before switching this on.

B1 ServiceSight accounting principles

The following section reviews the <u>key</u> principles followed by ServiceSight if full costs ServiceSight accounts integration is followed. (when **'Output costs to accounts system'** is set to ON)

These are:

- 1. Perpetual Stock System
- 2. Purchase Accruals
- 3. Work In Progress
- 4. Labour Recovery
- 5. Cost of Sales realised at point of sale rather than purchase.

B1.1 Perpetual Stock System

ServiceSight operates a *perpetual stock system*, where the stock valuation on ServiceSight is always a live figure, and goods received will add to the stock valuation, and any goods used are removed. This reflects to a balance sheet account on your accounts package. This is different from a *periodic stock system*, where the goods are not entered when received but are counted at the end of the accounting period, and the first posting relating to the purchase will occur when the invoice is received from the supplier. For examples and further detail see the <u>Purchase Accrual section</u> below.

Please note that this principle negates the necessity to raise periodic opening and closing stock journals in your accounts system.



B1.2 Purchase Accruals (sometimes referred to as goods received not invoiced)

It is often the case that goods will be purchased/received from a supplier before the invoice for those goods is received. Because the goods have been received, and under the perpetual stock system they are added to stock valuation account. As the invoice has not been received from the supplier, the liability to pay for the goods cannot be recorded as an accounts payable, and an alternative account needs to be established.

In ServiceSight, these accounts are named '*Purchase Accruals*' (another term used to describe this is the '*Goods* received not invoiced' or '*GRNI*') they would normally be defined in the accounts system as a current liability account in the balance sheet.

ServiceSight allows for 4 purchase accruals to separately track the accrual balance in these 4 areas -Parts / Materials / Equipment / Carriage. The Receipt analysis report is available within the ServiceSight insights dashboard.

Purchase Accrual (Goods Received Not Invoiced) Example

Suppose a business has purchased goods from a supplier to the value of 800, and the goods are received before an invoice has been received.

Because a perpetual stock system is in operation, one side of the journal needed is to record the receipt of the stock.

Example Entry (Receiving goods)

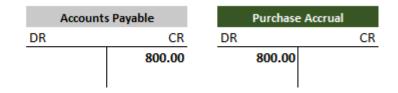


Since the invoice has not been received, the other side of the journal records the liability for the goods, as they cannot be posted to accounts payable, and so are posted to the purchase accrual (goods received not invoiced) account.

When the invoice is received from the supplier, the liability can be transferred from the purchase accrual (goods received not invoiced) account to the accounts payable account of the supplier using a second journal entry.

Invoice received journal entry

Purchase Invoice Received



The balance on the Purchase Accrual (GRNI) account is now zero, and the net effect of both postings is to record the receipt of the goods into stock and the liability to pay the supplier in the accounts payable account.

Note: - No postings are made at this point to expense accounts (cost of sales) - cost realised when revenue is realised i.e. when goods are sold.



B1.3 Work In Progress

ServiceSight accounts for all work in progress (WIP) based on the cost price of items on jobs, such as Labour, Parts and Materials. The work in progress analysis report is accessed from the ServiceSight Insights dashboard.

An open chargeable job is defined as any status between Unallocated and Ready to Invoice. (So non-invoiced live jobs).

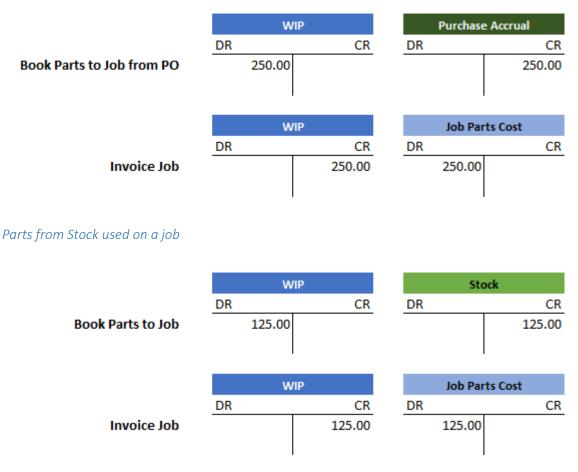
An open non-chargeable job is defined as any status between Unallocated and Ready to Complete. (So non-completed live jobs).

ServiceSight posts to a single nominal code for all WIP, which is configured in the Default Accounts setup within the accounts link settings of ServiceSight.

WIP cannot be separated out based on the type of job carried out.

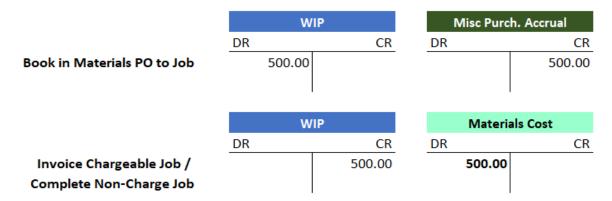
The ServiceSight Work In Progress report will show total work in progress, and split this between Labour / Parts / Materials.

Parts Purchased directly for a job





Materials Purchased directly for a job



Materials added on to a job (without a PO)

This is the equivalent of taking materials from stock – should there be any costs on the materials line.

		WIP		М	laterials Va	luation
	DR		CR	DR		CR
Visit with Materials Completed / No visit materials job completed	7	750.00				750.00
		WIP			Materials	Cost
	DR		CR	DR		CR
Invoice Chargeable Job /			750.00		750.00	



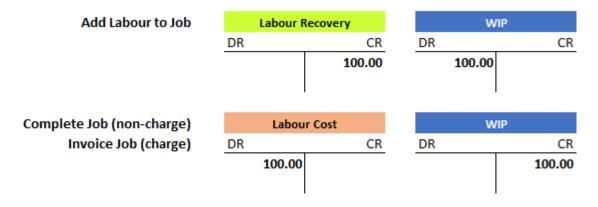
B1.4 Labour Recovery

The labour recovery account on ServiceSight is used for the corresponding entry for labour costs when labour costs are added to WIP.

The account entered here will receive the credit posting for the notional cost of labour from jobs with the corresponding debit entry coming from the job type labour cost field.

A notional labour cost is recorded against jobs primarily for reporting purposes, but these postings can be configured in a number of ways depending on your treatment of your payroll journal. How you decide to treat these postings is at your discretion, the two most common options have been outlined below.

These are the postings made relating to the job labour costs:



Option 1 – Netting off

- This is suitable for companies that already split their payroll journal between their engineer costs and their admin costs, or don't wish to split these costs.
- Set Labour Recovery & Labour Cost (determined on Job Types) to the same nominal code.
- Requires no change to current payroll process.
- Labour recovery accounts would typically be a balance sheet liability account.
- Balance of labour recovery account will equal value of current Labour WIP.
- Can be reconciled to WIP report if needed.

Option 2 – Use labour recovery to post engineers costs as a cost of sale

- This is suitable if you don't (or will change process to not) split your payroll journal and wish for engineers costs to be considered a cost of sale.
- This will mean the engineer labour costs effect Gross Profit (above the line) on the P&L report rather just the Net Profit (below the line).
- Labour recovery and labour cost accounts would be P&L accounts.
- Set the labour recovery account as an expense (Typically in the 6000 range in sage 50).
- Set the labour cost account on each job type as a cost of sale account (Typically in the 5000 range in sage 50).
- Option 2a) have one cost of sale account used on all job types.
- Option 2b) have different cost of sale accounts for different job types.
- E.g. 5005 for Call Out Labour / 5006 for Service Labour / 5007 for non-charge labour.
- If your payroll journal is all being posted to expenses (Typically 6000 upwards) then you can credit out your direct labour using the Labour Recovery CR posting to that nominal range and post it to COS (5000 range) using the Labour Job Cost DR posting.



B1.5 Cost of sales realised at point of Sale

ServiceSight follows the principle of recognising costs at point of sale. Thus ensuring that costs are recognised at same time as revenue in the P&L.

Before this point costs will be held on the balance sheet, for example in parts stock, or work in progress.

Note – if work is non chargeable this principle is still followed, and costs are realised upon completion of work.

Service Sight

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B2. Setting up the Connection

B2.1 Establishing the Link to QuickBooks

- Go to Settings | Accounting | Accounts Link.
- Click the blue 'Connect to QuickBooks' button.
- Your QuickBooks login will appear to enable you to grant access for ServiceSight. Ensure the correct company is selected and click the 'Allow Access' button.
- ServiceSight will link to QuickBooks and you will be returned to ServiceSight and see a green 'Successfully connected to QuickBooks' message.

A new tab, 'Settings' appears along with a message stating 'You must save your account settings before you can do sync'

You will need to check & complete the Settings tab prior to importing/exporting customers or sending invoices to QuickBooks. See section 2 on this guide for information about the settings.

Important Notes

- 3. Please ensure that tax settings are enabled and setup in QuickBooks this needs to be done to enable these settings to be saved in ServiceSight.
- 4. If you have more than one currency in ServiceSight then you must have a QuickBooks multi-currency license.
 - a) If multiple currencies are not required and you don't have a multi-currency QuickBooks license then simply delete the non applicable currencies from ServiceSight to leave just 1.
 - i. Settings > Accounting > Currencies.

B3 Accounts Link Settings

B3.1 Vat Codes

For each VAT rate that exists in ServiceSight you will need to match it to its corresponding partner in QuickBooks. For example, if you have a 20% rate and a 5% rate in ServiceSight then you will need to select a 20% & 5% rate in QuickBooks.

See <u>Appendix 1</u> for guidance on maintaining VAT codes within ServiceSight including setting up new rates if required.

If you need to check or edit the rates in QuickBooks, then navigate to Taxes > Edit Vat > Edit Rates. This screen on QuickBooks allows you to toggle on or off suggested tax rates and add new rate(s) if required.

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The rates that are togged to 'on' from this list are the rates shown in ServiceSight.

VAT Codes

Select the QuickBooks Tax Rates which correspond with your ServiceSight VAT Codes.

ServiceSight	QuickBooks	
1 - 20%	Standard 20.0%	~
3 - 5%	Reduced 5.0%	~
2 - 0%	Zero-Rated 0.0%	~

Save VAT codes



B3.2 Default Accounts

Here you can specify what item from your chart of accounts in QuickBooks is to be used for sales revenue & which code for suspense postings.

All entries here need to have an account selected in the QuickBooks column, before saving the accounts settings.

Some default accounts can be amended & overridden if required for example if you require labour sales revenue for call out jobs to map to a different code than service jobs.

We recommend completing the setup with Output costs to accounts tuned off to ensure the QuickBooks link is established, and then if required return and setup the remaining default accounts required if output costs is turned on.

You may wish to setup or amend items in QuickBooks for some of these codes.

Important Note - Output costs to accounts system

If this is set to 'ON' then ServiceSight will also post costs and other associated postings to your accounts system as a nominal journal. Associated postings may include postings such as stock values, work in progress, labour recovery and accruals, but not exclusively.

If unsure, then we strongly recommend you seek advice from your accountant before switching this on.

te: Saving will replace the currently selected accounts on all of your Job Types a	nd Material Types.	
Dutput costs to accounts system		OFF
ServiceSight	QuickBooks	
abour sales	Labour Sales	~
arts & materials sales	Parts Sales	~
ervice contracts sales	Services	~
arts sales revenue	Parts Sales	~
quipment sales revenue	Services	~
ound sterling bank account	Bank Account	~
uspense account	SS Suspense Account	~



Default accounts required when cost posting turned ON

Important Note - if you need to create any new Chart of Accounts (COA) entries in QuickBooks you will then need to reload the accounts setting tab on ServiceSight to be able to select the new code.

ServiceSight	Description / Notes	Where to setup or amend in QuickBooks
Labour Sales	Default can be overridden on Job Type	Products and Services List.
	basis if required.	(Get Paid & Pay > Products and services)
Labour Costs	Default can be overridden on a Job Type	This list will show all active entries from
	basis if required.	the Chart of accounts
	Generally most people will set this the	
	same as the labour cost above.	
	If unsure please seek advice from your	
	accountant.	
Labour Recovery	Generally most people will set this the	This list will show all active entries from
	same as the labour cost above.	the Chart of accounts
	If unsure please seek advice from your	You may wish to add a new code here.
	accountant.	
Parts & Materials Sales	Parts can be overridden on a Job Type	Products and Services List.
	basis if required.	(Get Paid & Pay > Produces and services)
	Materials can be updated on a Material	
	type basis if required	
Parts & materials costs	Parts can be overridden on a Job Type	This will show any active entries from the
	basis if required.	Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
	Materials can be Overridden on a	
	Material Type basis if required	
Service Contracts Sales	Can be overridden on a Service Contract	Products and Services List.
	Type basis if required.	(Get Paid & Pay > Produces and services)
Parts Sales Revenue		Products and Services List.
		(Get Paid & Pay > Produces and services)
Cost of parts sales	Parts can be overridden on a Job Type	This will show any active entries from the
	basis if required.	Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
	Materials can be Overridden on a	
	Material Type basis if required	
Equipment Sales Revenue		Products and Services List.
		(Get Paid & Pay > Produces and services)
Cost of equipment sales		This will show any active entries from the
		Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
Parts Valuation		This will show any active entries from the
		Chart of accounts that are either of type
		'Debtors' or 'Current Assets'.



Materials valuation		This will show any active entries from the
		Chart of accounts that are either of type
		'Debtors' or 'Current Assets'.
Equipment Valuation		This will show any active entries from the
		Chart of accounts that are either of type
		'Debtors' or 'Current Assets'.
Equipment revaluation		This will show any active entries from the
Equipment revaluation		Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
Work in progress		This will show any active entries from the
		Chart of accounts that are either of type
		'Current Assets', 'debtors', 'Current
		Liabilities' or 'expenses'.
		Typically this would be a 'Current Asset'
		account
Pound Sterling Bank	A bank account for each currency must	If no bank accounts are showing up for
account	be selected (in case payments are	selection / are not linked in QB then you
Other bank accounts	collected through partner apps).	can manually create a bank account.
		To do this go to chart of accounts >
		Create something of type 'Cash in Bank
		and in hand' with the appropriate
		description.
		description.
Stock write off	Can be updated on Stock adjustment	This will show any active entries from the
SLOCK WITE OII		-
	reason basis if required.	Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
Carriage In		This will show any active entries from the
		Chart of accounts that are either of type
		'Cost of sale' or 'Expenses'.
Parts purchase accruals	If unsure, please seek advice from your	This will show any active entries from the
	accountant.	Chart of accounts that are either of type
		'Current Liabilities'
		You may wish to add a new code here.
Materials purchase	If unsure, please seek advice from your	This will show any active entries from the
accruals	accountant.	Chart of accounts that are either of type
		'Current Liabilities'
		You may wish to add a new code here.
Carriage purchase accruals	If unsure, please seek advice from your	This will show any active entries from the
5	accountant.	Chart of accounts that are either of type
		'Current Liabilities'
		You may wish to add a new code here.
Suspense account	If no appropriate account exists you	This list will show any entries from the
	may wish to create a new account for	Chart of accounts which are an 'Asset' of
	this purpose.	any description.
Durchaco Invoico Variance	If uncurs places cash advice from user	This will show any active entries from the
Purchase Invoice Variance	If unsure, please seek advice from your	This will show any active entries from the
	accountant.	Chart of accounts that are either of type





		'Expenses', 'Cost of sale', 'Debtors' or
		'current asset', and also any active items
		from the 'products and services' list.
Purchase Credit Variance	If unsure, please seek advice from your	This will show any active entries from the
	accountant.	Chart of accounts that are either of type
		'Expenses', 'Cost of sale', 'Debtors' or
		'current asset', and also any active items
		from the 'products and services' list.
Purchase exchange rate	If unsure, please seek advice from your	This will show any active entries from the
differences	accountant.	Chart of accounts that are either of type
		'Expenses', 'Cost of sale', 'Debtors' or
		'current asset', and also any active items
		from the 'products and services' list.

Once you have completed the Settings tab click the 'Save settings' button and you are ready to sync with QuickBooks.

Now continue to <u>Section C</u> to review how the accounts sync to QuickBooks functions.

Service Sight

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Section C -Accounts Sync

When you perform an accounts sync, this will sync various items between ServiceSight and QuickBooks.

We **strongly recommend** you review sections **C1 – C6.** on this document detailing the different elements of the accounts sync prior to performing an accounts sync for the first time.

<u>C1 Customers Sync</u> / <u>C2 Suppliers Sync</u> / <u>C3 Invoices Sync</u> / <u>C4 Payments Sync</u> / <u>C5 Purchase Invoice Sync</u> / <u>C6 Journal Entry Sync</u>

To perform an accounts sync Invoices with QuickBooks

- Go to Settings | Accounting | Accounts Link.
- Ensure you are connected to QuickBooks.
- Click the 'Sync accounts' button. This will update your sales invoices from ServiceSight into QuickBooks.
- A message will appear to show that the sync has completed.

Dashboard	8 Customers	ر Contacts	Quotes	P Jobs	Planner	Inspections	invoices	(C) Reminders	Messages	? Help			> Notifications
Welcon	Welcome to ServiceSight Edit Databased										Edit Dashboard		
Q Searc	Q Search for custance, lob, Involve, reminder, quote, Impection												
Outpending sees by 26 Type							New job	Nev	v message				
	-	O				Unassigned jobs		Active	jobs		New customer	New	v reminder
						O Ready to complete	jobs	0 Ready	to invoice jobs				
Ał	Adam He Status Una Current job Next job S Jobs done	erviceSight											
ServiceSight by	Protean Software	© 2020										Help Privacy Pol	icy Terms & Conditions



C1 Customers Sync

Initial Sync

When an initial SYNC is performed, this will use the customer name as the key identifier, all ServiceSight customers (Active and Closed) will Sync to QuickBooks, **all active** QuickBooks customers will sync.

We strongly recommend that a sense check takes place for identically named customers or suppliers before any initial sync.

We strongly recommend that an export of customer details is taken and retained for reference from both systems takes place prior to an initial sync.

Once you hit 'Sync Accounts' – this will perform the initial sync – it is quite likely a few records from either system will be rejected initially and need correcting. Note and guidance below will help you troubleshoot any customer records rejected by this process.

Accounts that exist in both systems

If an account exists on both systems then the details from latest modified record in either system will be used as the master for the initial sync, however name changes will sync between systems in subsequent syncs.

Future regular Sync

The process is no different for ongoing sync's and the field mapping for ongoing sync are the same as for the initial sync, the latest modified record in either system will be treated as the master for any changes, so you only need to update one system with any changes to fields included in the Sync

Fields included in the sync are listed below.

Must have fields

Country

Any active QuickBooks customer must have the country field populated.

- This MUST exactly match an available country in the drop down from ServiceSight
- E.g. UK is not valid, and must be United Kingdom

Notes / FAQ's

Payment Terms on ServiceSight

Once you have successfully connected QuickBooks, customer payment terms (due date) fields are no longer present within ServiceSight – payment terms would be setup in QuickBooks.

Credit limits

QuickBooks does not currently have a credit limit field, so credit limit would be managed within ServiceSight, and if you wish can be added as a note on QuickBooks, however notes are not a field included in the Sync.

What happens with Shipping addresses from QuickBooks? Shipping addresses from QuickBooks **are not** included in the Sync

What happens with Site addresses from ServiceSight? Site addresses from ServiceSight **are not** included in the Sync

What happens with Sub accounts from QuickBooks?

Sub Customers from QuickBooks are included in the Sync – these sync as a customer record in ServiceSight, no reference in ServiceSight to the fact it is a sub account.



What happens with Contact records?

The main contact from QuickBooks is included in the Sync – as the 'Accounts contact' on ServiceSight.

No other contacts form part of the sync.

What happens with Account numbers?

Account numbers from ServiceSight are not included in the sync.

Sync Fields

The table below lists field included and excluded from the Sync

ServiceSight Field	QuickBooks Field	Notes
Name	Customer Display Name	QB Company Name not part of sync
		 – only uses the display name
Street 1	Line 1 billing street address	
Street 2	Line 2 billing street address	Any additional lines on the street
		address in QuickBooks are kept in
		QuickBooks but do not Sync with
		ServiceSight
Town/City	City	
County	County	
Post Code	Post Code	
Country	Country	This is a must have field and the
		record in QuickBooks must match
		the exact spelling of a country
		available to select in ServiceSight
Phone Number	Name and Contact - Phone Number	
Fax Number	Name and Contact - Fax Number	
Website	Website	ServiceSight website must include
		http:// or https:// at the start
		otherwise QuickBooks will reject
		this record
Account contact – Title	Name and contact – Title	
Accounts contact - First Name	Name and contact – First Name	
Accounts contact – Last Name	Name and contact – Last Name	
Accounts contact – Mobile	Name and contact - Mobile	
Accounts contact - Phone Number	Name and Contact - Phone Number	
Accounts contact – Fax Number	Name and Contact - Fax Number	
Vat Reg No	Tax Reg No	
Current Balance	Current Balance	
Below Items not part of sync		
	Name and contact – Company	Not part of Sync
	Name	
	Name and Contact - Other Phone	Not part of Sync
	Number	
	Terms	Not part of Sync
	Payment Method	Not part of Sync
	Preferred delivery method	Not part of Sync
	Customer language	Not part of Sync
	Tax identifier no.	Not part of Sync
	Name and contact – Middle Name	Not part of Sync
	Name and contact – Suffix	Not part of Sync
uthor: Matt Havden		(07/03/2023) Version 1.0

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	Name and contact - Company Name	Not part of Sync
	Notes	Not part of Sync
	Attachments	Not part of Sync
Customer Account Number		Not part of Sync
What 3 words		Not part of Sync
Customer Ref 1		Not part of Sync
Customer Ref 2		Not part of Sync
Warning notes		Not part of Sync
Engineer site notes		Not part of Sync
General notes		Not part of Sync
Accounts contact – Contact ref 1		Not part of Sync
Accounts contact – Contact ref 2		Not part of Sync
Credit Limit		Not part of Sync



C2 Supplier Sync

Initial Sync

When an initial SYNC is performed, this will use the Supplier name as the key identifier, all ServiceSight customers (Active and Closed) will Sync to QuickBooks, **all active** QuickBooks Suppliers will sync.

We strongly recommend that a sense check takes place for identically named customers or suppliers before any initial sync. Additionally, that an export of customer details from both systems takes place prior to an initial sync.

Once you hit 'Sync Accounts' – this will perform the initial sync – it is quite likely a few records from either system will be rejected initially and need correcting. The notes and guidance below will help you troubleshoot any supplier records rejected by this process.

Accounts that exist in both systems

If an account exists on both systems, then the details from latest modified record in either system will be used as the master for the initial sync, however name changes will sync between systems in future syncs.

Future regular Sync

The process is no different for ongoing syncs and the field mapping for ongoing sync are the same as for the initial sync, the latest modified record in either system will be treated as the master for any changes, so you only need to update one system with any changes to fields included in the Sync

Fields included in the sync are listed below.

Must have fields.

Country

Any active QuickBooks supplier must have the country field populated.

• This MUST exactly match an available country in the drop down from ServiceSight E.g. UK is not valid, and must be United Kingdom

Notes / FAQ's

Payment Terms on ServiceSight

Currently supplier payment terms are not part of ServiceSight functionality, so these would be setup and managed in QuickBooks.

What happens with Site addresses from ServiceSight?

Supplier site addresses from ServiceSight are not included in the Sync

What happens with Contact records

The main contact from QuickBooks is included in the Sync – as the 'Accounts contact' on ServiceSight

No other contacts form part of the sync.

What happens with Account numbers?

Account numbers from ServiceSight are not included in the sync.



Sync Fields

The table below lists field included and excluded from the Sync

ServiceSight Field	QuickBooks Field	Notes
Name	Supplier Display Name	QB Company Name not part of sync – only uses the display name
Street 1	Line 1 billing street address	
Street 2	Line 2 billing street address	Any additional lines on the street address in QuickBooks are kept in QuickBooks but do not show in ServiceSight
Town/City	City	
County	County	
Post Code	Post Code	
Country	Country	This is a must have field and the record in QuickBooks must match the exact spelling of a country available to select in ServiceSight
Phone Number	Name and Contact - Phone Number	
Fax Number	Name and Contact - Fax Number	
Website	Website	ServiceSight website must include http:// or https:// at the start otherwise QuickBooks will reject this record
Account contact – Title	Name and contact – Title	
Accounts contact - First Name	Name and contact – First Name	
Accounts contact – Last Name	Name and contact – Last Name	
Accounts contact – Mobile	Name and contact - Mobile	
Accounts contact - Phone Number	Name and Contact - Phone Number	
Accounts contact – Fax Number	Name and Contact - Fax Number	
Below items not part of sync		
	Current Balance	Not Part of Sync – no current field in ServiceSight
	Name and contact	
	Name and Contact - Other Phone Number	Not part of Sync
	Terms	Not part of Sync
	Payment Method	Not part of Sync
	Preferred delivery method	Not part of Sync
	Customer language	Not part of Sync
	Tax identifier no.	Not part of Sync
	Name and contact – Middle Name	Not part of Sync
	Name and contact – Suffix	Not part of Sync
	Name and contact - Company Name	Not part of Sync
	Notes	Not part of Sync
	Attachments	Not part of Sync
Vat Reg No		Not Part of Sync – no current field in
Constitution Account No. 1		QuickBooks
Supplier Account Number		Not part of Sync
Supplier Ref 1		Not part of Sync
Supplier Ref 2		Not part of Sync
Warning notes		Not part of Sync
General notes		Not part of Sync
Accounts contact – Contact ref 1		Not part of Sync
Accounts contact – Contact ref 2		Not part of Sync



C3 Sales Invoice / Credit Sync

With the ServiceSight QuickBooks link – Sales Invoices and credits are synced in real time with QuickBooks and will appear in QuickBooks upon creation in ServiceSight.

Important Note – If you do edit an invoice in QuickBooks – this will only update the outstanding Balance on the invoice in ServiceSight, it will not change the gross total on the original invoice.

C4 Payment Sync

The payment Sync from QuickBooks will update the outstanding balance on any invoices or credits in ServiceSight once a payment has been allocated to that invoice or credit in QuickBooks.

If you are taking payments on ServiceSight app or web portal via a partner payment provider (Square / QuickBooks/ Stripe) then these payments are synced to QuickBooks as part of the accounts sync process.

C5 Purchase Invoice / Credit Sync

Important Note – Output costs to account system.

Purchase Invoices and Credits will only sync to QuickBooks if Output costs to accounts system is set to **On** and all default accounts required for this are setup and saved. (See <u>section 2.2</u> for more details).

With the ServiceSight QuickBooks link – Purchase invoices and credits that have been entered and are at committed status in ServiceSight are synced to QuickBooks as part of the accounts sync process.

Query Status Purchase invoices are not synced to QuickBooks, these would be synced once removed from query and progressed to committed status.

C6 Journal Entry Sync

Important Note – Output costs to account system.

Journal Entries will only sync to QuickBooks if Output costs to accounts system is set to **On** and all default accounts required for this are setup and saved. (See <u>section 2.2</u> for more details).

With the ServiceSight QuickBooks link – Journal entries associated with outputting of costs from ServiceSight to QuickBooks are synced as part of the accounts sync process.



Appendix 1 - Tax Profiles in ServiceSight

When producing sales invoices ServiceSight allows you to preconfigure VAT information against customers, labour & materials so that the gross total of the invoices can be calculated accurately. The system enables you to create and maintain multiple VAT rates & profiles which can be easily applied to customers.

When you first log into ServiceSight the Tax profiles have already been configured to save you time. However, you may need to edit them at some point in the future, for example if the prevailing VAT rate changes.

• To edit a tax profile simply go to Settings | Accounting | Tax profiles.

Example Example Example Standard Standard C Standard F	Accurating Tax profiles Tax profiles Tore profile Accuration grant Tore profile General Image: Second grant Image: Second grant	Dashboard	<i>₿</i> Jobs	Planner	 Customers	Contacts	Invoices	Reminders	Messages	7 Help					📀 Notl ۞ Sett
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Click 'Settings' by your avatar in the top right-hand corner, then select Accounting from the list that opens on the left. Then choose Tax profiles. The screen that opens has two tabs – Tax profile & General tax codes.

On the Tax profiles tab there are three main sections displayed (see screenshot above).

1. Red Section – Customer tax codes

Here are shown the different type of customer in relation to VAT that you might deal with – Exempt, Export or Standard, in other words, customers who are exempt from paying VAT such as charities, customers who are in other countries and customer who are in the UK and VAT registered.

2. Purple Section – Goods/Services tax codes

Here are shown the different types of goods or services you offer in relation to VAT – Exempt, Reduced or Standard, in other words items that are VAT exempt such as food, items that attract reduced rate VAT such as fuel and items that attract standard VAT such as parts.

3. Blue Section – Vat Rate Matrix

This section shows what percentage VAT rate will be applied for the combinations brought about by the Customer & Goods headings. For example if we were to look at the rate used for standard customers when buying standard products we can see that it is 20% and code 1.



Tax profile	es						
Tax profile	General tax co	des					
Show rates effectiv	ve on						
07-06-2017	=						
Customer ta	x code New			Goods / Services tax o	ode		New
		Exempt	~	Reduced	~	Standard	~
Exempt	~	0.00 % (2)	~ ~	0.00 % (2)	• •	0.00 % (2)	~ ~
Export	×	0.00 % (2)	~ ~	0.00 % (2)	~ ~	0.00 % (2)	~ ~
Standard Rate	 	0.00 % (2)	~ ~	5.00 % (3)	v v	20.00 % (1)	~ ~

Delete	Discord	Save tax profiles	
Delete	Discard	Save tax prontes	

- When editing a tax profile you can change any element of the profile you can edit the customer or goods tax codes or the rates that are being applied.
- Clicking on the green arrows alongside the customer or goods tax codes allows you to rename or delete these entries. In the matrix of VAT rates you can either:
 - 1. Use the white arrow box to pick another rate from the already defined list or
 - 2. Use the green arrow box to open a small menu offering two options:
 - 3. Add (to add a new rate not yet in existence) or
 - 4. Edit/View (change the rates being applied)

Effective from		VAT rates		New
03-10-2016	i	% 20.00	*	Delete
01-07-2017	iii	% 22.5	•	Delete

- For example, if the normal VAT rate was increased to 22.5% in a future budget to commence on 1st July 2017 you would go to grid of VAT rates and find the current rate of 20%.
- Click the green arrow and choose edit/view. The edit VAT code screen opens (see screenshot).
- Click the green 'New' button.
- Select the 'effective from' date, in this case 1st July 2017 & enter the new VAT rate to be applied from that time, in this case 22.5%
- Click the green 'Save' button at the bottom of the form to update this entry.

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- Now, from the 1st July VAT registered customers will be charged 22.5% VAT when purchasing standard products & services from you.
- The second tab labelled 'General tax codes' contains only three fields:

Tax profile	General tax codes				
Job flat charge			Labour		
Standard		~	Standard		
Mileage					
Standard		~			

- These fields enable you to let ServiceSight know what Goods/Services tax code to apply when charging for fixed price jobs, labour on jobs and mileage on jobs.
- Simply use the drop-down lists to pick the appropriate type Exempt, Reduced or Standard.
- Once you have made you selections click the green 'Save' button to create this new type and save your entries.

NB Remember to check the green 'Save' button at the bottom of the screen to ensure you do not lose any detail you have entered. Any changes need saving before leaving the customer screen.

If you hover your mouse over the button and it changes colour, and a hand icon appears then there are changes that need to be saved. If it does not change colour and remains an arrow pointer, then there are no changes that need saving.



Select the QuickBooks VAT rate from the drop-down list to match up the rates in ServiceSight. Note that you only need to match those rates that are in use on your sales invoices.

Customers Tax Codes

Each of your Customer tax codes will need to be mapped to the QuickBooks customer tax codes. Note that the system will attempt to match them up for you, but you will need to check them and re-select when necessary.



Customer Tax Codes

Select the Xero Tax Rates which correspond with your ServiceSight Customer Tax Codes.

ServiceSight	Xero
Standard	~
Exempt	~
Export	~

Default accounts

Select the default Xero Accounts for ServiceSight Sales and Suspense transactions.

Note: Saving will replace the currently selected accounts on all of your Job Types and Material Types.



Version Control

Version	Comments	Name	Date	Approver
0.1	First draft	Matt Hayden	01/03/2023	
1.0	Approved Document	Matt Hayden	07/03/2023	ID